



CORPORATE

DJO Global, Inc. is a leading global provider of high-quality, orthopedic devices, with a broad range of products used for rehabilitation, pain management and physical therapy. We manufacture and distribute a broad range of surgical reconstructive implant products, and the largest non-surgical orthopedic rehabilitation device company in the United States and among the largest globally; many of our products have leading market positions. Our trademarks, service marks and brand names include: [Cefar](#)[®], [Empi](#)[®], [Ormed](#)[®], [Chattanooga](#)[®], [Compex](#)[®], [Aircast](#)[®], [DonJoy](#)[®], [OfficeCare](#)[®], [ProCare](#)[®], [SpinaLogic](#)[®], [CMF](#), [OL1000](#) and OL1000 SC.

In 2006, ReAble was acquired by an affiliate of [Blackstone Capital Partners V L.P.](#) ("Blackstone"). ReAble acquired DJO in 2007.

DJO has 21 locations worldwide with operations in the US, Mexico, Canada, Europe, Africa, Asia with annual revenues of approximately \$1 billion and nearly 5,000 employees, we distribute our products in more than 80 countries, producing over 140,000 units daily.

PLANT

dj Orthopedics de Mexico (DJO Mexico) started operations in 1993 at Tijuana, Baja California, Mexico, with 20 employees, 3 SKU's and 6,800 square feet, in August 2004, Mexico's President inaugurated the new facility having the 220,000 square feet. In 2006 an additional facility was built to house a distribution center of approximately 60,000 square feet. Today DJO Mexico has over 2,100 employees, builds more than 11,000 SKU's and has nearly 300,000 square feet of operation space and produces more than 65,000 units daily. The plant is comprised of more than 100 manufacturing cells.

PRODUCT

The line of products manufactured in this facility are [Empi](#)[®], [Ormed](#)[®], [Chattanooga](#)[®], [Aircast](#)[®], [DonJoy](#)[®], [OfficeCare](#)[®], [ProCare](#)[®]. The following technologies are used: Metal

Stamping, Injection Molding, Automated Cutting, CNC, Laser Cutting, Radio Frequency Welding, Ultrasonic Welding, Thermoforming, Class 100K Clean Room, Riveting, Powder Coating, Extrusion, Sublimation, TIG and MIG Welding and Sewing.

ACHIEVEMENTS

Health, Safety and Environmental

- Reduced injury incident rate by 42% and reduced Lost Work Days by 54% from 2007 to 2010
- 3 consecutive years certification as a Safe Company, by the State Government of Baja California
- Clean Industry Certification since 2009 by the Mexican Federal Government through the Federal Attorney for Environmental Protection (PROFEPA, by its Spanish acronym)
- 45% reduction in energy usage from 2006 to 2010
- 29% reduction from 2007 to 2010 on material waste, such as metal, plastic, cardboard, fabric, and wood

Quality

- Scrap reduction of 45% from 2007 to 2010
- TIQ (total integrated quality) certification increased 9% from 2007 to 2010. TIQ is the internal program where associates are qualified in quality metrics, quality assurance principles.

Employee Morale

- Increased employee retention to 98% in 2010 (2% annual turnover level)
- Awarded by Great Place to Work Institute
 - One of the best places to work in Latin America for two consecutive years
 - 1st place in 2010 as the best place to work in all of Mexico by the Great Places to Work Institute
 - 2nd place in 2011

- One of the best places to work in Mexico for women for three consecutive years
- 2010 recipient of the Association for Manufacturing Excellence (AME) Manufacturing Excellence Award
- 2010 Cross-Border Corporate Leadership Award by San Diego International Community Association
- IMMEX Award in 2010 by Maquiladora and Export Association Industry (AIM by its Spanish acronym)
- CNIMME Award in 2010 by National Council of the Maquiladora and Export Manufacturing (CNIMME by its Spanish acronym)
- Inter-American Business Awards, 2009, awarded by the Chamber of Commerce San Diego, California and DEITAC Tijuana for technological innovation.
- 2nd place in "Optima Award 2009" by the Tijuana Municipal Government awarded through the Municipal Institute for Women
- Shingo Prize Silver Medallion in 2008
- The Top Ten Best Plants Award in 2004 by *IndustryWeek* magazine for our good manufacturing practices.

- Donation to the community for the last two years \$4,324,550 pesos including Scholarships of \$818,150, governmental dependencies \$57,550, sports education \$13,300, society development \$3,423,550 and green initiatives \$12,000.

For more information contact:

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Cost / Productivity

- Production level increased to 13 million units in 2010
- Savings from Continuous Improvement Projects (CIP) of \$12 million for three consecutive years
- Labor cost per unit produced reduced by 51% from 2007 to 2010
- Operating supplies cost per unit produced reduced by 80% from 2007 to 2010
- Freight cost per unit produced reduced by 38% from 2007 to 2010
- Rent cost per unit produced reduced by 30% from 2007 to 2010
- Utilities cost per unit produced reduced by 50% from 2007 to 2010

Corporate responsibility

- Through conservation, energy efficiency, the site has remained carbon neutral for the last 2 years.
- Annual Health Care Fair for employee families on site at the plant.